



26th Australia Papua New Guinea Business Forum and Australia Papua New Guinea Trade Expo

Growing the Nation

Sunday 16 May to Tuesday 18 May 2010 at Jupiters Hotel, Townsville Australia

The Australia Papua New Guinea Business Council, in association with the Business Council of Papua New Guinea, is pleased to announce the 26th annual Australia Papua New Guinea Business Forum and Trade Expo, which will be held in Townsville from 16 to 18 May 2010. Registrations are now open.

The Forum and Trade Expo is the major annual bilateral business meeting between Australia and Papua New Guinea. Typically the Forum and Trade Expo attracts an attendance of between 200 to 300 senior Australian and Papua New Guinean business and government representatives who come together to meet each other, hear about business opportunities, listen to expert presentations on a range of topics important to business, the economy and economic development and discuss these issues.

Participants have an unparalleled opportunity to learn about business opportunities in Papua New Guinea and network with senior Australia and Papua New Guinea based policy makers and senior business people.

The Trade Expo provides opportunities for Australian and Papua New Guinean companies to present their goods and services to clients and purchasers in each country and broaden their business relationships.

Recent forums were held in Cairns from 2004 to 2008 and Madang in 2009. Townsville has been selected as the 2010 location for the **26th Australia Papua New Guinea Business Forum and Trade Expo** due to its extensive business, academic and community linkages with Papua New Guinea. Townsville and Port Moresby are also official Sister Cities.

Key government ministers from Australia and Papua New Guinea and a range of other expert speakers have been invited to address the Forum to inform business representatives of policy issues within their portfolio relevant to business and investment.

The Forum program includes an overview of the current political and economic climate, highlighting issues relating to business and investment and includes specific sessions by expert presenters on conducting business in PNG. Topics include these sectors- mining and resources, education, infrastructure, rural development and agriculture and focuses on future closer economic relations. Participants will have the opportunity to engage with presenters and discuss issues.

Outcomes expected from the meeting will be improved understanding by businesses in Australia and Papua New Guinea of the opportunity for further developing the bilateral business and investment relationships; and the identification for government of issues various business groups face in each country which may require government policy or administrative action to facilitate bilateral business and investment growth.

Register early for this conference as space is limited and demand will be heavy. To register for the **Forum**, complete the registration form and send it with your payment to the address shown on the form. To book space at the **Trade Expo**, complete the separate Trade Expo registration form and send it to address shown on the form. You can also advertise in the **Delegates Handbook**- just complete the form and send it now.

Enquiries can be directed to the Secretariat of the **Australia Papua New Guinea Business Council** and **Business Council of Papua New Guinea** contact details below.

Ian Clarke
President
Australia Papua New Guinea Business Council

Gereia Aopi CBE
Vice-President
Business Council of Papua New Guinea

Philip Franklin
President
Australia Papua New Guinea Business Council
PNG Branch

Australia Papua New Guinea Business Council
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26th Australia Papua New Guinea Business Forum & Trade Expo

Growing the Nation

Jupiters Hotel Townsville Australia Sunday 16 May to Tuesday 18 May 2010

PROGRAM

Master of Ceremonies: Mr Andrew Wilkins

Forum Rapporteur: Mr David Hegarty, Convenor State Society and Governance in Melanesia Program, Australian National University

Note: some invited speakers subject to confirmation

SUNDAY 16 MAY 2010

- 1000 Origin Energy **GOLF TOURNAMENT** - Willows Golf Course
- 1000 Bank South Pacific **REGISTRATION DESK** - Jupiters Hotel
- 1830 Kina Securities **COCKTAIL RECEPTION & OFFICIAL OPENING** of AUSTRALIA/PAPEA NEW GUINEA **TRADE EXPO** - The Pavillion
Chief Executive, Austrade Trade Commission (Austrade)
Mr Ivan Pomaleu, Managing Director, Investment Promotion Authority
- 1930 Westpac Pacific Banking **PRE-CONFERENCE DINNER** - Ballroom
Winners of the Westpac PNG Women in Business Awards will share their inspirational stories and achievements.

MONDAY 17 MAY 2010

- 0730 Dateg **BUSINESS CENTRE OPENS** - Sunrise Room
- 0800 Austrade/IPA **TRADE EXPO CONTINUES** - The Pavillion
- 0830 **SESSION 1: FORUM OPENING** - Ballroom
Councillor David Crisafulli, Acting Mayor of Townsville
Mr Ian Clarke, President, Australia Papua New Guinea Business Council

KEYNOTE ADDRESSES

Australian Government representative (to be advised)
The Hon Sam Abal MP, Minister for Foreign Affairs and Trade,
Papua New Guinea

Ela Motors **MORNING TEA** - The Pavilion

SESSION 2: THE PAPUA NEW GUINEA ECONOMY

Mr Loi Bakani, Governor, Bank of Papua New Guinea

REPORT CARD FROM BUSINESS COUNCILS

Mr Phil Franklin, President, Australia Papua New Guinea Business Council
(Papua New Guinea Branch)

SESSION 3: A VISION FOR DEVELOPMENT

The Hon Sir Puka Temu KBE CMG, Deputy Prime Minister and
Minister for Lands, Physical Planning and Mining, Papua New Guinea

SESSION 4: THE LINK BETWEEN BUSINESS & DEVELOPMENT

Mr Peter Baxter, Director-General, Australian Agency
for International Development
Mr Mark Ingram, Chief Executive, Business for Millennium Development
Dr Jane Thomason, Chief Executive, JTA International
Panel discussion

Sunrice **LUNCH** - The Pavillion

SESSION 5: INFRASTRUCTURE FOR BUSINESS GROWTH

The Hon Patrick Pruaitch, Minister for Finance & Treasury, Papua New Guinea
Sir Michael Curtain, Curtain Brothers, Townsville

John Swire and Sons **AFTERNOON TEA** - The Pavillion

SESSION 6: DOING BUSINESS IN PAPUA NEW GUINEA

Mr Stan Neal, Managing Director, Ruswin Group
Mr Frank Kramer, Chief Executive, Kramer Ausenco
Mr Kevan Dacey, Trade Commissioner, Austrade, Port Moresby
Mr Ivan Pomaleu, Managing Director, Investment Promotion Authority
Panel discussion

Day One Report by Forum Rapporteur

1700 END OF DAY ONE

- 1830 AustAsia Health Services **PRE-DINNER DRINKS** - Poolside Terrace
- 1930 ANZ **CONFERENCE DINNER** - Ballroom

TUESDAY 18 MAY 2010

- 0730 Twenty-Ninth Annual General Meeting of Australia Papua New Guinea
Business Council - Ballroom
- 0730 Dateg **BUSINESS CENTRE OPENS** - Sunrise Room
- 0800 Austrade/IPA **TRADE EXPO CONTINUES** - The Pavillion
- 0830 **SESSION 7: PACER PLUS- CHALLENGES & OPPORTUNITIES**
The Hon Bob McMullan MP, Parliamentary Secretary
for International Development Assistance
Dr Jim Redden, Senior Program Manager,
Institute of International Trade, University of Adelaide
Mr Murray Woo, Chairman, Manufacturers' Council of Papua New Guinea.
Panel discussion

Trade Queensland **MORNING TEA** - The Pavillion

SESSION 8: MATCHING EDUCATION TO THE LABOUR MARKET

Ms Stephanie Copus-Campbell, Minister-Counsellor (AusAid)
Australian High Commission, Port Moresby
Mrs Robyn Dyer, Institute Director, Barrier Reef TAFE, Townsville
Fr Jan Czuba, President, Divine Word University, Papua New Guinea.
Panel discussion

Gadens Lawyers **LUNCH** - The Pavillion

SESSION 9: BUILDING SUSTAINABILITY IN BUSINESS IN PAPUA NEW GUINEA

Dr Smilja Lambert, Cocoa Sustainability Research Manager
Asia Pacific, Mars Australia (Cocoa)
Mr Mickey Puritau, CEO, Paradise Spices, Papua New Guinea (Vanilla)
Ms Sophie Pieters-Hawke, HSSE Coordinator, John Swire & Sons (Rainforest)
Panel discussion

Rio Tinto Minerals (PNG) **AFTERNOON TEA** - The Pavillion

SESSION 10: RESOURCES AND MINING UPDATE

Mr Peter Botten, Managing Director, Oil Search Limited
Mr Peter Graham, Managing Director, Esso Highlands Limited
Mr Phil Mulacek, Executive Chairman, InterOil Corporation
Other speakers will also present on other resource projects
Panel discussion

1645 FORUM CONCLUSION

Final report by Forum Rapporteur
Mr Gereia Aopi CBE, Vice President, Business Council
of Papua New Guinea
Communique

- 1730 John Davidson Associates **FAREWELL DRINKS** - The Lobby Bar

The 26th Australia Papua New Guinea Business Forum is proudly supported by



26th Australia Papua New Guinea Business Forum

Jupiters Hotel Townsville Australia from Sunday 16 May to Tuesday 18 May 2010

Business Forum Registration Form & Tax Invoice

ABN 72 388 264 409

Please complete and return a separate registration form including the registration fee for each delegate to the Australia Papua New Guinea Business Council
Post: PO Box 422, Wynnum QLD 4178 Australia - **Fax:** +617 3348 5172 - **E-mail:** businessforum@apngbc.org.au - **Website:** www.apngbc.org.au

DELEGATE INFORMATION

Name: _____
 Position: _____
 Company: _____
 Postal Address: _____
 Postcode: _____
 Telephone: () _____ Fax: () _____
 E-mail: _____

A. REGISTRATION FEE (GST inclusive)

	Super Early Bird Before 16 Feb 2010	Early Bird Before 16 Mar 2010	Full Rate 17 Mar to 16 Apr 2010	Late Rate From 17 Apr 2010
APNGBC & BCPNG Members	\$950	\$1,000	\$1,100	\$1,300
Non-members	\$1,150	\$1,200	\$1,300	\$1,500
Total A. AUD				

Are you a member: APNGBC APNGBC PNG
 BCPNG Non-member

Payment of this registration fee entitles the delegate to attend all conference sessions and dinners.

B. PARTNER'S REGISTRATION FEE (GST inclusive)

Partner's Name: _____

	Super Early Bird: Before 16 Feb 2010	Early Bird: Before 16 Mar 2010	Full Rate: 17 Mar to 16 Apr 2010	Late Rate: From 17 Apr 2010
APNGBC & BCPNG Members	\$350	\$400	\$400	\$500
Non-members	\$450	\$500	\$500	\$600
Total B. AUD				

Payment of this registration fee entitles the partner to attend all sessions of the conference, morning and afternoon teas and dinners.

Partners are invited to attend an introductory morning tea on Monday 17 May immediately following the opening session of the Forum. The cost of this is included in the Partners' registration fee. Please indicate whether the partner named at Section B above will attend this introductory morning tea:

Attend Not attend

SPECIAL REQUIREMENTS: Please outline any special requirements regarding diet, disability or other requirements:

C. GOLF (GST inclusive)

Date	Venue	Rate	Number Playing	Amount Payable
Sunday 16 May	Willows Golf Resort	AUD 85 per person		AUD

Names of players accompanying the registered delegate:

D. POST FORUM SITE VISITS AND BUSINESS MATCHING

In conjunction with Townsville Enterprise Limited we are pleased to offer the opportunity for site visits in Townsville and a business matching program on Wednesday 19 May 2010. Please indicate your interest in these programs by ticking boxes as appropriate.

Site visits will be made concurrently- please select one site only:

SITE VISITS TO: (please select one only)

- Port of Townsville.
 QNI (Queensland Nickel Industries).
 Barrier Reef TAFE.

BUSINESS MATCHING PROGRAM

The business Matching Program will match your business with businesses in the Townsville area with similar interests; and arrange one-on-one meetings with those businesses.

Tick here if you are interested in the Business Matching Program and we will contact you to collect information necessary to develop the program.

E. ACCOMMODATION (GST inclusive rate)

The Forum has a special accommodation rate of AUD \$190 per night at Jupiters Hotel Townsville. To book this rate contact Jupiters directly on +617 4722 2211 and quote Australia Papua New Guinea Business Forum. Additional accommodation options can be found by consulting www.townsvilleholidays.info or www.wotif.com.

FORUM PAYMENT DETAILS

A. Conference Registration	AUD
B. Partners' Registration	AUD
C. Golf	AUD
TOTAL including GST	AUD
Add International Bank Transfer Fee of AUD\$20.00 if remitting funds by international transfer	AUD
TOTAL AMOUNT PAYABLE	AUD

CREDIT CARD PAYMENT:

American Express Diners' Club Visa Mastercard

Cardholder name: _____ Card Expires ____/____

Signature: _____

Note: A 2% processing fee will be added to all credit card payments.

DIRECT BANK DEPOSIT to Australia Papua Business Council, ANZ Banking Group Ltd, Wynnum Queensland Australia - BSB 014-285 Account 2328-20366. If funds are being remitted by international bank transfer please add AUD \$20 to invoice amount above to cover inwards banking charges. SWIFT code for international transfers is ANZBAU3M. Please include name and company on deposit documents so we can identify your payment.

CHEQUE in Australian dollars payable to the Australia Papua New Guinea Business Council.

Cancellation Policy: 50% refundable for cancellations by Friday 16 April 2010, 20% by Friday 30 April 2010, nil refunds after Friday 30 April 2010.

Substitution of a different delegate is permitted at any time.

Note: ALL COSTS ARE GST INCLUSIVE



Australia Papua New Guinea Trade Expo

Jupiters Hotel Townsville Australia from Sunday 16 May to Tuesday 18 May 2010

Display Booth Booking Form & Tax Invoice

ABN 72 388 264 409

The Australia Papua New Guinea Trade Expo will be held from 16 to 18 May 2010 in conjunction with the 26th Australia Papua New Guinea Business Forum at Jupiters Hotel Townsville Australia. The Trade Expo is supported by Austrade and the PNG Investment Promotion Authority.

Participants at the Forum will include senior corporate and government decision-makers and the holders of trade booths will have a unique opportunity to present their goods and services to people at this level.

Bookings can be made to lease one or more display booths. The Trade Expo booths will be located in the Pavillion at Jupiters Hotel Townsville. Delegates will break for morning tea, lunch and afternoon tea each day in the Trade Expo area. The Trade Expo area will also be open to the public, ensuring maximum exposure for the Trade Expo booths.

Booths are 3.0m x 2.4m, comprise back and side walls, fascia on all exposed sides, one fascia sign, one four-amp power supply and one directional spotlight.

Additional signage, furniture, lighting and audio-visual requirements can be arranged to suit your individual needs. Townsville Events works in liaison with Jupiters Hotel Townsville and will be available to assist you to design your Trade Expo booth to your individual requirements.

To book your Trade Expo display booth, complete the application form below and lodge the form including your payment to the Australia Papua New Guinea Business Council. Our **address** is PO Box 422 Wynnum 4178 Queensland Australia, **facsimile** +617 3348 5172 or **email** businessforum@apngbc.org.au.

Booking confirmation will be provided once payment is received. When your booking is confirmed, you will be invited to directly contact Townsville Events to discuss and design the configuration of your booth.

Company Name: _____

Contact Name: _____

Position: _____

Additional Persons: _____

Postal Address: _____

Postcode: _____

Telephone: _____ / _____ Facsimile: _____ / _____

Mobile: _____ / _____ Email: _____

Please reserve me floor space for _____ display booth/s at the Trade Expo at Jupiters Hotel Townsville from 16 to 18 May 2010 at a cost of **\$950 per display booth** including booth set-up. The reservation fee includes attendance for one person per booth at the opening Cocktail Party on Sunday 16 May and morning tea, lunch and afternoon tea on Monday 17 May & Tuesday 18 May. Additional persons are **\$100 per head**. **TOTAL DUE: \$** _____

PAYMENT OPTIONS

Please charge my credit card: Tick box American Express Diners Club Mastercard Visa

Card Number:

Cardholder Name: _____ Card Expiry Date: _____ / _____

Signature: _____ Note: 2% processing fee will be added to all credit card payments

Direct Bank Deposit- we will send you an invoice with a reference number to include in the deposit. Direct bank deposit to Australia Papua New Guinea Business Council , ANZ Banking Group Limited, Wynnum Queensland Australia - BSB 014*285 Account No 2328-20366. If funds are remitted by international bank transfer, please add AUD\$20 to invoice amount above to cover inwards banking charges. SWIFT code for international transfers is ANZBAU3M. Please include name and company on deposit documents so we can identify your payment.

Cheque in Australian dollars payable to Australia Papua New Guinea Business Council.

Cancellation Policy: 50% refundable for cancellation by COB Friday 16 April 2010 - 20% by COB Friday 30 April 2010 - nil after 30 April 2010

26th Australia Papua New Guinea Business Forum

Jupiters Hotel Townsville Australia from Sunday 16 May to Tuesday 18 May 2010

Advertising Booking Form & Tax Invoice

ABN 72 388 264 409

Businesses with interests in Australia or Papua New Guinea are invited to advertise in the 26th Australia Papua New Guinea Business Forum Delegates Handbook. The opportunity is open to companies who are attending or not attending the forum.

By advertising in the Delegates Handbook, you will bring your company to the attention of very senior business executives in Australia and Papua New Guinea, senior Australian and Papua New Guinean government representatives and will mark your company as a supporter of the business relationship.

Advertising rates range from AUD\$400 to AUD\$1200 for full colour advertisements.

To take advantage of this opportunity to associate your company with the forum and advertise in the Delegates Handbook, please complete the pro-forma invoice below and lodge the form and return it to the Secretariat. The Secretariat will liaise with you on the detail of your advertisement.

To advertise in the **Delegates Handbook** at the 26th Australia Papua New Guinea Business Forum Townsville 16-18 May 2010

<input type="checkbox"/>	Quarter page vertical	126mm H x 90mm W full colour advertisement	AUD\$ 400
<input type="checkbox"/>	Quarter page horizontal	61mm H x 180mm W full colour advertisement	AUD\$ 400
<input type="checkbox"/>	Half page vertical	252mm H x 90mm W full colour advertisement	AUD\$ 750
<input type="checkbox"/>	Half page horizontal	126mm H x 180mm W full colour advertisement	AUD\$ 750
<input type="checkbox"/>	Full page	310mm H x 220mm W full colour advertisement	AUD\$1200

PAYMENT OPTIONS

Please charge my credit card: Tick box American Express Diners Club Mastercard Visa

Card Number:

Cardholder Name: _____ Card Expiry Date: ____/____/____

Signature: _____ Note: 2% processing fee will be added to all credit card payments

Direct Bank Deposit- we will send you an invoice with a reference number to include in the deposit. Direct bank deposit to Australia Papua New Guinea Business Council, Wynnum Queensland Australia - BSB 014-285 Account No 2328-20366. If funds are being remitted by international bank transfer, please add AUD\$20 to invoice amount to cover inwards banking charges. SWIFT code for international transfers is ANSBAU3M. Please include name and company on deposit documents so we can identify your payment.

Cheque in Australian dollars payable to Australia Papua New Guinea Business Council.

Cancellation Policy: 50% refundable for cancellation by COB Friday 2 April 2010 - nil after 2 April 2010

Note:

1. There is limited advertising space in the Delegate's Handbook therefore bookings will be accepted and confirmed upon receipt of payment.
2. Advertising artwork must be provided in Print Ready PDF format.
3. Please ensure your artwork has a minimum of 300 dpi high resolution to ensure high quality reproduction.
4. Deadline for receipt of artwork is close of business Friday 16 April 2010, earlier receipt would be appreciated.

Forum Diamond sponsors:



Forum Platinum sponsors:

